



Expand your toolkit  
with a powerful  
experiential tool



## Experiential Encounter

**Points of You™** is a leading company in the training & development industry. We create games that inspire people to search and find new points of view.

We believe that everything in this world has infinite points of view.

People, objects, places, emotions... Points of view, that's what it's all about.

However, each one of us has a limited physical perspective. When we stand in one place we can only see what's right in front of us - our daily familiar points of view. When we don't understand something or when we don't agree, it's not necessarily because it's wrong.

Maybe we just don't see the whole picture.

When we get stuck in a situation and can't find a solution it's time to start moving and look for new perspectives. The more we move, the more we'll see. This movement is our view point. It's a quest, a search, a dance. It keeps us awake, interested, interesting... it sharpens our senses.

The tools we create, inspire people to do exactly that.

**At the end of the day, it's all about widening our perspective.**

An Experiential Encounter is a softer, more social and fun experience than is typical of most workshops. It's a getting-to-know-you session that focuses on inspiration, bonding, creating time for participants to pause, come face-to-face with themselves on their own, and with others, from different points of view.

It's a powerful two-hour session that creates authentic communication between people; participants get connected easily and safely, even when they don't know each other. Deep communication between people happens quite frequently when using Points of You™ tools.

## Who loves our tools & training?

### Organizations

Enhance corporate activities and see employees identify habits and examine workplace dilemmas from a new angle. Facilitate discussions and build bridges between differing opinions. Perfect for team building activities, leadership development and for HR & training purposes.

### Professionals

Essential to the tool-kit of every life & business coach, therapist, educator, team leader, trainer and more. Suitable for working one-on-one or with a group. Easily adapted for any audience, content or working method. Explore new territories for change and growth by using visual stimuli!

### Encounter Applications

1. Team building, leadership development, executive training
2. A stand-alone or something to incorporate into a workshop
3. Conflict solving (examination) through Points of You™ tools and method
4. Fun & Inspiration... or unique way to look at an issue in a different way
5. Special occasion party or gathering, first day of school, Valentine's Day, birthday
6. Group coaching/goal setting/visioning

Encourage participants to work on an issue that is relevant for them individually, organizationally. Families and couples can do the same; in this way, Points of You™ Experiential Encounters can be both fun and strategic.

*'A magnificent creative tool which taps into your mind-set and emotional journey to where you are today; can really open your horizons of what you could be...your purpose and highlight massively a different Point of View!'*

Sue Hibberd, Founder of Quality Thinking

*'The launch of Points of You was a great experience and we immediately knew we wanted to experience more. It was clear that Jamie could add real value to our team development. One week later we had a team session with Jamie and everyone on the team experienced the value of the Points of You methods. It was amazing to see how quickly people opened their minds to view things from different perspectives and then went on to look at different ways to overcome challenges as a team.'*

Tracy Eastwood, MD Heart Yorkshire.

